



Bringing people together to build homes, communities and hope.

Together, we build affordable homeownership.



Habitat Victoria is an independent local registered charity that works in tandem with other Canadian Habitat affiliates to bring a unique voice to affordable homeownership.





# **Program Overview**

Habitat's program assists local families with low to moderate income in line with BC Housings definition to purchase their first (Habitat) home.

We offer an equity-based solution with the goal of creating stability, positive intergenerational change and a lift out of dependency on social subsidies.



#### **Overview**

Habitat may be both the developer and/or the builder of the homes. What most people don't know is that we are also the lender.

Indeed, it is our lending terms with no more than 30% of the homeowner's gross income that make the home purchase affordable, not the purchase price itself.







**Market Homeownership** 

**Equity** 

1<sup>st</sup> Mortgage

2<sup>nd</sup> Mortgage 0% Interest





Total Home Value

- Equity is only used if the family has the assets to contribute
- Vancity 1<sup>st</sup> mortgage is at market rates, families independently apply and qualify for maximum amount
- Habitat 2<sup>nd</sup> mortgage payment is established by gearing total payments to household income.

Housing costs not exceed 30% of the family's gross household income



## Why Affordable Homeownership Matters

**SOCIOECONOMIC BENEFITS:** The average Habitat homeowner's earning end up almost 30% higher than if they had continued renting. Through increased productivity, the socioeconomic benefits of Habitat's program inject \$35 million into Canada's economy every year.

**CONSTRUCTION BENEFITS:** In a 5-year period from 2019-2023, the total economic footprint of Habitat's work to build and rehabilitate homes was \$311 million, generating nearly \$40 million in tax revenues.

#### After moving into their Habitat home, families see improvements in:

Health



73% of families say their physical health is better

79% of families say their mental health is better Education



41% of adults start of complete additional education

50% of families' children are doing better in school

Community Involvement



50% of families take part in more community events

50% of families volunteer

Employment



44% of adults improve their employment

**Financial Security** 



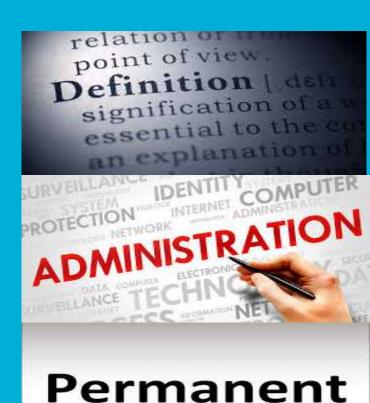
51% of families say their financial security is better

To read the complete study to go habitat.ca/impact.

# Challenges we hear municipalities struggle with in creating affordable homeownership

- Clear, consistent definition of affordable homeownership
- Management and administration of affordable units
- Ensuring inventory of affordable units remain affordable







# **How Habitat Can Help**

#### MANAGEMENT AND ADMINISTRATION OF HOUSING

Experienced in managing affordable homeownership units, including purchase selection and eligibility compliance

#### FOREVER AFFORDABLE

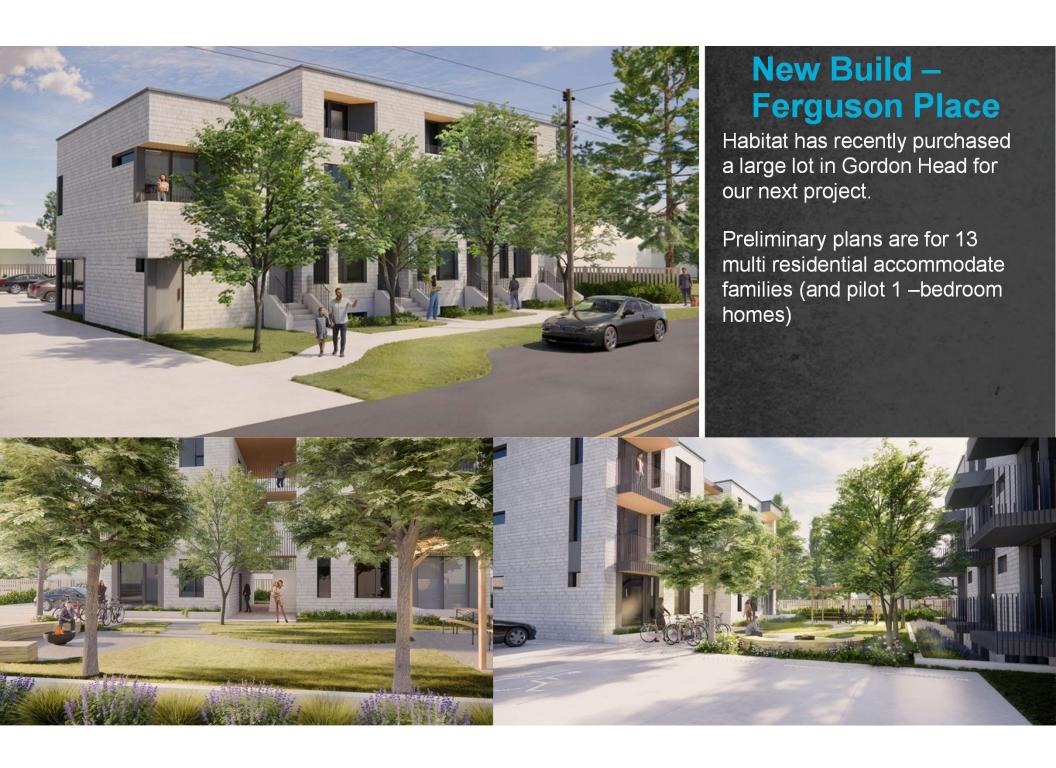
Work with municipalities to register Affordable Housing Agreements that align with BC Housing definitions and preserve affordability in perpetuity.

Register options to purchase and ROFRs on all units.



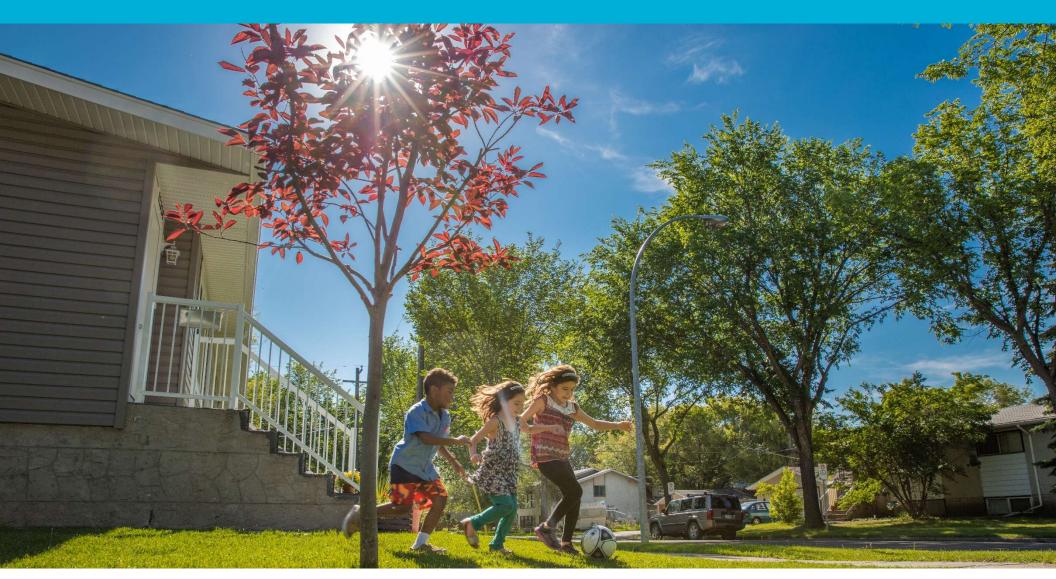
# What can Municipalities do?

- Require affordable housing components on redevelopments through density bonusing.
- Partner with Habitat for Humanity Victoria to administer & manage affordable homeownership inventory.
- Donate land to create affordable homeownership opportunities in perpetuity.
- Removal of community and development charges from affordable housing developments.





# **Recent Partnership Projects**





# North Saanich Project



#### 2166 Bakerview Place

- As part of a subdivision rezone to create 17 market SFHs, Reay Creek Developments donated adjacent land for Habitat's 10-unit project; Council required affordable housing to consider the rezone.
- The projects were severed at the development permit stage and Habitat then acted as prime for its own build.
- Registered restricted price covenants on homes ensuring affordability in perpetuity
- Completed in May 2021, four buildings making up the 10 units: two tri-plexes and two duplexes, and homes range from 2 – 4 bedrooms. Two units are fully-accessible, with barrier-free common areas.



# **Central Saanich Project**



#### 2162 Timber Ridge

- Walking Stick Developments
  donated a lot to Habitat as part of
  an 17-unit development.
- Habitat then contracted the developer to build the home, completed in November 2020.
- This is a 3 bedroom, 1.5 bath home integrated into the market (bare-land) development.



## **Central Saanich**





#### 8026 East Saanich Road

- In 2018, Cube Developments
  donated serviced land to Habitat
  as part of a 17-unit development
  rezone.
- Habitat contracted Cube to build the home at "cost" + a management fee.
- This 3 bedroom, 1.5 bath home is 1073 sq ft and is situated on a "micro" lot of 2000 sq ft.



# **Our Build History**

#### Habitat Victoria has built 34 homes in the region:

- 2000 Victoria Habitat Victoria completes first home!
- 2001 Saanich (single home)
- 2001 Saanich (single home)
- 2002 Sidney (single home)
- 2003 Sidney (single home)
- 2005 Sidney (single home)
- 2007 Brentwood Bay (duplex)

- 2007 Sidney (single home)
- 2008 Sidney (duplex)
- 2010 Saanich (five-plex)
- 2012 Saanich (duplex)
- 2015 Saanich (four-plex)
- 2019 Central Saanich (single home)
- 2020 Central Saanich (single home)
- 2021 North Saanich (10 units)

Coming soon – 2026/2027 – Saanich (13 units) !!!



# strong, vibrant communities.

Thank you!

**Questions?** 



**OPPORTUNITY** 

#### LIFE

CARING

GIVING

INDEPENDENCE A HAND UP

#### **PARTNERSHIP**

OPENING DOORS

**MEMORIES** 

SECURITY

**NEW BEGINNINGS** 

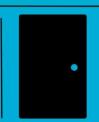
**ESTABLISHING** ROOTS



**EMPOWERMENT | COMMUNITY | FAMILIES** 

ROLLING UP YOUR **SLEEVES** 





SHARING



www.habitatvictoria.com info@habitatvictoria.com

250-480-7688



@habitatvictoria



@habitatvictoria